

860 Purchase Order Change Request - Buyer Initiated

Functional Group=**PC**

Purpose: This Draft Standard for Trial Use contains the format and establishes the data contents of the Purchase Order Change Request - Buyer Initiated Transaction Set (860) for use within the context of an Electronic Data Interchange (EDI) environment. The transaction set can be used to provide the information required for the customary and established business and industry practice relative to a purchase order change. This transaction can be used: (1) by a buyer to request a change to a previously submitted purchase order or (2) by a buyer to confirm acceptance of a purchase order change initiated by the seller or by mutual agreement of the two parties.

Not Defined:

<u>Pos</u>	<u>Id</u>	<u>Segment Name</u>	<u>Req</u>	<u>Max Use</u>	<u>Repeat</u>	<u>Notes</u>	<u>Usage</u>
	ISA	Interchange Control Header	M	1			Used
	GS	Functional Group Header	M	1			Used

Heading:

<u>Pos</u>	<u>Id</u>	<u>Segment Name</u>	<u>Req</u>	<u>Max Use</u>	<u>Repeat</u>	<u>Notes</u>	<u>Usage</u>
010	ST	Transaction Set Header	M	1			Must use
020	BCH	Beginning Segment for Purchase Order Change	M	1			Must use
040	CUR	Currency	O	1			Used
050	REF	Reference Identification	O	>1			Used
060	PER	Administrative Communications Contact	O	3			Used
080	FOB	F.O.B. Related Instructions	O	>1			Used
130	ITD	Terms of Sale/Deferred Terms of Sale	O	5			Used
150	DTM	Date/Time Reference	O	10			Used
240	TD5	Carrier Details (Routing Sequence/Transit Time)	O	12			Used

<u>LOOP ID - N1</u>						<u>Repeat</u>	<u>Usage</u>
300	N1	Name	O	1		<u>200</u>	Used

Detail:

<u>Pos</u>	<u>Id</u>	<u>Segment Name</u>	<u>Req</u>	<u>Max Use</u>	<u>Repeat</u>	<u>Notes</u>	<u>Usage</u>
<u>LOOP ID - POC</u>					<u>Repeat</u>		
010	POC	Line Item Change	O	1		<u>>1</u>	Used
040	CTP	Pricing Information	O	>1			Used
<u>LOOP ID - PID</u>					<u>Repeat</u>		
050	PID	Product/Item Description	O	1		<u>1000</u>	Used
<u>LOOP ID - SAC</u>					<u>Repeat</u>		
130	SAC	Service, Promotion, Allowance, or Charge Information	O	1		<u>25</u>	Used
190	SDQ	Destination Quantity	O	500			Used
<u>LOOP ID - N1</u>					<u>Repeat</u>		
340	N1	Name	O	1		<u>200</u>	Used

<u>Pos</u>	<u>Id</u>	<u>Segment Name</u>	<u>Req</u>	<u>Max Use</u>	<u>Repeat</u>	<u>Notes</u>	<u>Usage</u>
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Summary:

<u>Pos</u>	<u>Id</u>	<u>Segment Name</u>	<u>Req</u>	<u>Max Use</u>	<u>Repeat</u>	<u>Notes</u>	<u>Usage</u>
LOOP ID - CTT					1	N3/010L	
010	CTT	Transaction Totals	O	1		N3/010	Used
030	SE	Transaction Set Trailer	M	1			Must use

Not Defined:

<u>Pos</u>	<u>Id</u>	<u>Segment Name</u>	<u>Req</u>	<u>Max Use</u>	<u>Repeat</u>	<u>Notes</u>	<u>Usage</u>
	GE	Functional Group Trailer	M	1			Used
	IEA	Interchange Control Trailer	M	1			Used

Note:

Nordstrom Preferred Values:

Subelement Separator..ISA16: Hex 6E
 Element Separator: Hex 5C
 Segment Terminator: Hex A1

Nordstrom will send the 860 transaction when a change has been made to a value on a purchase order that was previously transmitted via EDI. Each 860 will always contain the following segments:

```
ISA
GS
  ST
    BCH
    REF/IA
    REF/ZZ
    CTT
  SE
  GE
IEA
```

Header Level Changes:

Other than the above listed Header segments, you will receive only those segments that contain changes to the original values. For example, you will only receive the FOB segment if one of the values in that segment has changed.

Detail Level Changes:

Nordstrom will always transmit the following detail level segments:

```
POC
PID/08
PID/73
PID/74
```

All other values will be transmitted only if changes have been made to the original values. The SDQ segment will be sent for all detail level changes except for when an item is being deleted or a PO is cancelled.

POC02 values:

The POC02 value (AI – Add Item, CA – Changes to Line Item, DI – Delete Item, PC – Price Change) which best describes the action being taken will be sent. The price change code will take precedence over all other codes. For example, if both a price change and a quantity increase have occurred, Nordstrom will send the value of PC (price change) in the POC02. If just a quantity increase has occurred, Nordstrom will send the value of CA (Change to Line Item).

See Appendix A at the end of this document for detailed examples.

**** 997 ****

Nordstrom requires a 997 (functional Acknowledgment) be returned by the vendor within 48 hours of Nordstrom's sending the 860 document. This is very important. If Nordstrom does not receive the 997 within 48 hours, we will have to contact your company to confirm receipt of the file. This causes additional work on the part of Nordstrom. Repeated non-compliance on the 997 could result in your company receiving off set charges.

ISA Interchange Control Header

Pos:	Max: 1
Not Defined - Mandatory	
Loop: N/A	Elements: 16

User Option (Usage): Used

Purpose: To start and identify an interchange of zero or more functional groups and interchange-related control segments

Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
ISA01	I01	Authorization Information Qualifier	M	ID	2/2	Must use
Description: Code to identify the type of information in the Authorization Information						
Code Name						
00 No Authorization Information Present (No Meaningful Information in I02)						
ISA02	I02	Authorization Information	M	AN	10/10	Must use
Description: Information used for additional identification or authorization of the interchange sender or the data in the interchange; the type of information is set by the Authorization Information Qualifier (I01)						
Note: Spaces						
ISA03	I03	Security Information Qualifier	M	ID	2/2	Must use
Description: Code to identify the type of information in the Security Information						
Code Name						
00 No Security Information Present (No Meaningful Information in I04)						
ISA04	I04	Security Information	M	AN	10/10	Must use
Description: This is used for identifying the security information about the interchange sender or the data in the interchange; the type of information is set by the Security Information Qualifier (I03)						
Note: Spaces						
ISA05	I05	Interchange ID Qualifier	M	ID	2/2	Must use
Description: Qualifier to designate the system/method of code structure used to designate the sender or receiver ID element being qualified						
Note: Nordstrom's Qualifier is '01'						
Code Name						
01 Duns (Dun & Bradstreet)						
ISA06	I06	Interchange Sender ID	M	AN	15/15	Must use
Description: Identification code published by the sender for other parties to use as the receiver ID to route data to them; the sender always codes this value in the sender ID element						
Note: Nordstrom's Sender ID is '007942915'						

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
ISA07	I05	Interchange ID Qualifier Description: Qualifier to designate the system/method of code structure used to designate the sender or receiver ID element being qualified Note: <i>Qualifier selected by receiver</i> Code Name 01 Duns (Dun & Bradstreet) 08 UCC EDI Communications ID (Comm ID) 12 Phone (Telephone Companies)	M	ID	2/2	Must use
ISA08	I07	Interchange Receiver ID Description: Identification code published by the receiver of the data; When sending, it is used by the sender as their sending ID, thus other parties sending to them will use this as a receiving ID to route data to them Note: <i>Receiver ID selected by receiver</i>	M	AN	15/15	Must use
ISA09	I08	Interchange Date Description: Date of the interchange Note: <i>Date ISA was generated -- CCYYMM</i>	M	DT	6/6	Must use
ISA10	I09	Interchange Time Description: Time of the interchange Note: <i>Time ISA was generated -- HHMMSS</i>	M	TM	4/4	Must use
ISA11	I10	Interchange Control Standards Identifier Description: Code to identify the agency responsible for the control standard used by the message that is enclosed by the interchange header and trailer All valid standard codes are used.	M	ID	1/1	Must use
ISA12	I11	Interchange Control Version Number Description: This version number covers the interchange control segments Code Name 00401 Draft Standards for Trial Use Approved for Publication by ASC X12 Procedures Review Board through October 1997	M	ID	5/5	Must use
ISA13	I12	Interchange Control Number Description: A control number assigned by the interchange sender Note: <i>Sender assigned sequential number starting with 1 incremented by 1 for each transmission.</i>	M	N0	9/9	Must use
ISA14	I13	Acknowledgment Requested Description: Code sent by the sender to request an interchange acknowledgment (TA1)	M	ID	1/1	Must use

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
		<p><u>Code</u> <u>Name</u> 0 No Acknowledgment Requested</p>				
ISA15	I14	<p>Usage Indicator</p> <p>Description: Code to indicate whether data enclosed by this interchange envelope is test, production or information</p> <p><u>Code</u> <u>Name</u> P Production Data T Test Data</p>	M	ID	1/1	Must use
ISA16	I15	<p>Component Element Separator</p> <p>Description: Type is not applicable; the component element separator is a delimiter and not a data element; this field provides the delimiter used to separate component data elements within a composite data structure; this value must be different than the data element separator and the segment terminator</p> <p>Note: '>'</p>	M		1/1	Must use

GS Functional Group Header

Pos:	Max: 1
Not Defined - Mandatory	
Loop: N/A	Elements: 8

User Option (Usage): Used

Purpose: To indicate the beginning of a functional group and to provide control information

Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
GS01	479	Functional Identifier Code	M	ID	2/2	Must use
		Description: Code identifying a group of application related transaction sets				
		Code Name				
		PC Purchase Order Change Request - Buyer Initiated (860)				
GS02	142	Application Sender's Code	M	AN	2/15	Must use
		Description: Code identifying party sending transmission; codes agreed to by trading partners				
		Note: Nordstrom's Sender ID is '007942915'				
GS03	124	Application Receiver's Code	M	AN	2/15	Must use
		Description: Code identifying party receiving transmission. Codes agreed to by trading partners				
		Note: Receiver ID selected by receiver				
GS04	373	Date	M	DT	8/8	Must use
		Description: Date expressed as CCYYMMDD				
		Note: Date GS generated -- CCYYMMDD				
GS05	337	Time	M	TM	4/8	Must use
		Description: Time expressed in 24-hour clock time as follows: HHMM, or HHMMSS, or HHMMSSD, or HHMMSSDD, where H = hours (00-23), M = minutes (00-59), S = integer seconds (00-59) and DD = decimal seconds; decimal seconds are expressed as follows: D = tenths (0-9) and DD = hundredths (00-99)				
		Note: Time GS was generated -- HHMMSS				
GS06	28	Group Control Number	M	N0	1/9	Must use
		Description: Assigned number originated and maintained by the sender				
GS07	455	Responsible Agency Code	M	ID	1/2	Must use
		Description: Code used in conjunction with Data Element 480 to identify the issuer of the standard				
		Code Name				
		X Accredited Standards Committee X12				
GS08	480	Version / Release / Industry Identifier Code	M	AN	1/12	Must use

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
		<p>Description: Code indicating the version, release, subrelease, and industry identifier of the EDI standard being used, including the GS and GE segments; if code in DE455 in GS segment is X, then in DE 480 positions 1-3 are the version number; positions 4-6 are the release and subrelease, level of the version; and positions 7-12 are the industry or trade association identifiers (optionally assigned by user); if code in DE455 in GS segment is T, then other formats are allowed</p> <p>Code Name</p> <p>004010 Standards Approved for Publication by ASC X12 Procedures Review Board through October 1997</p>				

ST Transaction Set Header

Pos: 010	Max: 1
Heading - Mandatory	
Loop: N/A	Elements: 2

User Option (Usage): Must use

Purpose: To indicate the start of a transaction set and to assign a control number

Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
ST01	143	Transaction Set Identifier Code	M	ID	3/3	Must use
		Description: Code uniquely identifying a Transaction Set				
		Code Name				
		860 Purchase Order Change Request - Buyer Initiated				
ST02	329	Transaction Set Control Number	M	AN	4/9	Must use
		Description: Identifying control number that must be unique within the transaction set functional group assigned by the originator for a transaction set				

BCH Beginning Segment for Purchase Order Change

Pos: 020	Max: 1
Heading - Mandatory	
Loop: N/A	Elements: 6

User Option (Usage): Must use

Purpose: To indicate the beginning of the Purchase Order Change Transaction Set and transmit identifying numbers and dates

Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
BCH01	353	Transaction Set Purpose Code	M	ID	2/2	Must use
		Description: Code identifying purpose of transaction set				
		Code Name				
		01		Cancellation		
		04		Change		
BCH02	92	Purchase Order Type Code	M	ID	2/2	Must use
		Description: Code specifying the type of Purchase Order				
		Code Name				
		RE		Reorder		
		SA		Stand-alone Order		
BCH03	324	Purchase Order Number	M	AN	8/8	Must use
		Description: Identifying number for Purchase Order assigned by the orderer/purchaser				
		Note: Nordstrom Purchase Order Number - 8 numeric				
BCH04	328	Release Number	O	AN	1/30	Not used
		Description: Number identifying a release against a Purchase Order previously placed by the parties involved in the transaction				
BCH05	327	Change Order Sequence Number	O	AN	1/8	Not used
		Description: Number assigned by the orderer identifying a specific change or revision to a previously transmitted transaction set				
BCH06	373	Date	M	DT	8/8	Must use
		Description: Date expressed as CCYYMMDD				
		Note: Original Nordstrom Purchase Order Date				

CUR Currency

Pos: 040	Max: 1
Heading - Optional	
Loop: N/A	Elements: 2

User Option (Usage): Used

Purpose: To specify the currency (dollars, pounds, francs, etc.) used in a transaction

Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
CUR01	98	Entity Identifier Code	O	ID	2/3	Used
		Description: Code identifying an organizational entity, a physical location, property or an individual				
		Code Name				
		BY Buying Party (Purchaser)				
CUR02	100	Currency Code	O	ID	3/3	Used
		Description: Code (Standard ISO) for country in whose currency the charges are specified				
		Note: <i>Standard ISO currency values apply.</i>				

REF Reference Identification

Pos: 050	Max: >1
Heading - Optional	
Loop: N/A	Elements: 3

User Option (Usage): Used

Purpose: To specify identifying information

Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
REF01	128	Reference Identification Qualifier	O	ID	2/3	Used

Description: Code qualifying the Reference Identification

Code Name

DP Department Number

Note:

Nordstrom Department Numbers are 4 numeric with leading 0's. For example, Dept 28 would be sent as 0028.

IA Internal Vendor Number

Note:

10-digit Nordstrom Assigned Supplier Number - 10-digits with leading 0's.

MR Merchandise Type Code

Note:

Nordstrom Season Code used for Ticketing.

PD Promotion/Deal Number

Note:

Nordstrom Event Code - which may include one of the following:

- AC ANNIV CATALOG
- AN ANNIV SALE
- AT AFTER THANKSGVG
- AX AFTER CHRISTMAS
- BA BLACKLINE ANNIV
- BE Designer International
- CA SPRING 1 CATALOG- FEB
- CC SPRING 2 CATALOG - MAR
- CD APRIL CATALOG
- CE SUMMER 1 CATALOG- APRIL
- CF SUMMER 2 CATALOG - MAY
- CG JUNE CATALOG
- CH FALL 1 CATALOG - AUGUST
- CI FALL 2 CATALOG - SEPT
- CJ HOLIDAY GIFTS CATALOG - NOV
- CK LUXE CATALOG - NOV
- CL LAST MINUTE GIFTS - NOV
- CM JANUARY 1 CATALOG
- CN CONSIGNMENT
- CO CUSTOMER ORDER
- CP JANUARY 2 CATALOG
- DB DIR DUMMY PO FOR BKORD
- DM DEPT MAILER
- EB BEAUTY EXCLUSIVES
- EN EXPENSE NPG
- FB FALL BOOK-OCTOBER

Code Name

GW GIFT WITH PURCHASE
 HB HOLIDAY BOOK
 IF INTERNET FEATURED ITEM
 IN INTERNET-DIRECT ITEM
 JH JUNE HALFYEARLY
 LB LING XMAS BOOK
 LS LINE SALE
 MA MAGAZINE ADVERTISEMENT
 MB MOTHER'S DAY BOOK
 MD DEC MENS HYRLY
 MI MAILING INSERT
 MJ JUNE MENS HYRLY
 NA RACK NEW ARRIVALS/TAG EVENT
 NC NO CHARGE
 NH NOV WMNCHILD HY
 NS NEW STORE OPEN
 NT NO RETAIL TESTERS
 OR Ornaments
 OT OPTICAL
 PA DESIGNER PERSONAL APPEARANCE
 PC PRICE CHANGE FOR TICKETS
 PF PRINT FEATURED ITEM
 PM RACK PACK AND HOLD 298
 PS RACK PACK AND HOLD 339
 RB RACK BULK/DC SPLIT TO STORE
 RC RACK CATALOG
 RE RACK BULK EVENT
 RN RACK NEW STORE
 RO RACK ORDER
 RS RESERVE STOCK
 RT RACK THANKSGIVING
 RV RACK HOLD AND RELEASE
 RX RACK NEW STORE BULK
 SB SPRING BOOK
 SD SAMPLES
 SE SHOE EVENT
 SM Seasonal Merchandise
 SP NON EVENT SPECIAL PURCHASE
 SS SPRING SALE
 TE RETAIL TESTERS
 TR TRUFFLES
 TS TRUNK SHOW

QC Product Specification Document Number

Note:

Pre-Mark Indicator - Nordstrom will send a value of "BULK" in the REF02 if this order is to be packed in bulk.

See website for further instructions on how to package merchandise for shipping -- www.nordstromsupplier.com.

TC Vendor Terms

Note:

*00 - Vendor pays no freight
 01 - Vendor pays total freight
 02 - Vendor pays 1/2 freight
 03 - Vendor pays difference between surface and air
 04 - Vendor pays 1/2 difference between surface and air
 05 - Other special agreement*

Code Name

ZZ Mutually Defined

Note:

Nordstrom PO Terms & Conditions Statement

REF02	127	Reference Identification	C	AN	1/30	Used
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Description: Reference information as defined for a particular Transaction Set or as specified by the Reference Identification Qualifier

REF03	352	Description	C	AN	1/80	Used
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Description: A free-form description to clarify the related data elements and their content

Syntax Rules:

1. R0203 - At least one of REF02 or REF03 is required.

Note:

Note: Nordstrom will send at least two occurrences of the REF segment. The REF/IA and REF/ZZ will always be sent. All other REF segments will be sent only if changes are made to that specific segment.

PER Administrative Communications Contact

Pos: 060	Max: 3
Heading - Optional	
Loop: N/A	Elements: 2

User Option (Usage): Used

Purpose: To identify a person or office to whom administrative communications should be directed

Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
PER01	366	Contact Function Code	O	ID	2/2	Used
		Description: Code identifying the major duty or responsibility of the person or group named				
		Code Name				
		BD Buyer Name or Department				
PER02	93	Name	O	AN	1/60	Used
		Description: Free-form name				
		Note: Buyer's Name/Title				

FOB F.O.B. Related Instructions

Pos: 080	Max: >1
Heading - Optional	
Loop: N/A	Elements: 7

User Option (Usage): Used

Purpose: To specify transportation instructions relating to shipment

Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
FOB01	146	Shipment Method of Payment	O	ID	2/2	Used

Description: Code identifying payment terms for transportation charges.

May include one of the following:

<u>Code</u>	<u>Name</u>
CC	Collect
CF	Collect, Freight Credited Back to Customer
DF	Defined by Buyer and Seller
MX	Mixed
PC	Prepaid but Charged to Customer
PO	Prepaid Only
PP	Prepaid (by Seller)

FOB02	309	Location Qualifier	C	ID	1/2	Used
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Description: Code identifying type of location.

May include one of the following:

<u>Code</u>	<u>Name</u>
O	Office Address
AC	City and State
CA	Country of Origin
CC	Country
CI	City
CO	County/Parish and State
CS	Canadian SPLC
CY	County/Parish
DE	Destination (Shipping)
FA	Factory
FE	Freight Equalization Point
FF	Foreign Freight Forwarder Location
MI	Mill
NS	City/State from Points
OA	Origin (After Loading on Equipment)
OR	Origin (Shipping Point)
OV	On Vessel (Free On Board [FOB] point)
SP	State/Province

		Code	Name				
		TL	Terminal Cargo Location				
		WH	Warehouse				
FOB03	352	Description		O	AN	1/80	Used
		Description: A free-form description to clarify the related data elements and their content					
FOB04	334	Transportation Terms Qualifier Code		O	ID	2/2	Not used
		Description: Code identifying the source of the transportation terms					
		All valid standard codes are used.					
FOB05	335	Transportation Terms Code		C	ID	3/3	Not used
		Description: Code identifying the trade terms which apply to the shipment transportation responsibility					
FOB06	309	Location Qualifier		C	ID	1/2	Used
		Description: Code identifying type of location.					

May include one of the following:

Code	Name
O	Office Address
AC	City and State
CA	Country of Origin
CC	Country
CI	City
CO	County/Parish and State
CS	Canadian SPLC
CY	County/Parish
DE	Destination (Shipping)
FA	Factory
FE	Freight Equalization Point
FF	Foreign Freight Forwarder Location
MI	Mill
NS	City/State from Points
OA	Origin (After Loading on Equipment)
OR	Origin (Shipping Point)
OV	On Vessel (Free On Board [FOB] point)
SP	State/Province
TL	Terminal Cargo Location
WH	Warehouse

FOB07	352	Description		O	AN	1/80	Used
		Description: A free-form description to clarify the related data elements and their content					

Syntax Rules:

1. C0302 - If FOB03 is present, then FOB02 is required.

2. C0405 - If FOB04 is present, then FOB05 is required.
3. C0706 - If FOB07 is present, then FOB06 is required.

ITD Terms of Sale/Deferred Terms of Sale

Pos: 130	Max: 5
Heading - Optional	
Loop: N/A	Elements: 13

User Option (Usage): Used

Purpose: To specify terms of sale

Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
ITD01	336	Terms Type Code	O	ID	2/2	Used
		Description: Code identifying type of payment terms				
		Code Name				
		01		Basic		
		02		End of Month (EOM)		
		05		Discount Not Applicable		
		08		Basic Discount Offered		
		12		10 Days After End of Month (10 EOM)		
ITD02	333	Terms Basis Date Code	O	ID	1/2	Used
		Description: Code identifying the beginning of the terms period				
		Code Name				
		3		Invoice Date		
ITD03	338	Terms Discount Percent	O	R	1/6	Used
		Description: Terms discount percentage, expressed as a percent, available to the purchaser if an invoice is paid on or before the Terms Discount Due Date				
ITD04	370	Terms Discount Due Date	C	DT	8/8	Not used
		Description: Date payment is due if discount is to be earned expressed in format CCYYMMDD				
ITD05	351	Terms Discount Days Due	C	N0	1/3	Used
		Description: Number of days in the terms discount period by which payment is due if terms discount is earned				
ITD06	446	Terms Net Due Date	O	DT	8/8	Not used
		Description: Date when total invoice amount becomes due expressed in format CCYYMMDD				
ITD07	386	Terms Net Days	O	N0	1/3	Used
		Description: Number of days until total invoice amount is due (discount not applicable)				
ITD08	362	Terms Discount Amount	O	N2	1/10	Not used

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
		Description: Total amount of terms discount				
ITD09	388	Terms Deferred Due Date	O	DT	8/8	Not used
		Description: Date deferred payment or percent of invoice payable is due expressed in format CCYYMMDD				
ITD10	389	Deferred Amount Due	C	N2	1/10	Not used
		Description: Deferred amount due for payment				
ITD11	342	Percent of Invoice Payable	C	R	1/5	Not used
		Description: Amount of invoice payable expressed in percent				
ITD12	352	Description	O	AN	1/80	Used
		Description: A free-form description to clarify the related data elements and their content				
ITD13	765	Day of Month	C	N0	1/2	Used
		Description: The numeric value of the day of the month between 1 and the maximum day of the month being referenced				

Syntax Rules:

1. L03040513 - If ITD03 is present, then at least one of ITD04, ITD05 or ITD13 is required.
2. L08040513 - If ITD08 is present, then at least one of ITD04, ITD05 or ITD13 is required.
3. L091011 - If ITD09 is present, then at least one of ITD10 or ITD11 is required.

DTM Date/Time Reference

Pos: 150	Max: 10
Heading - Optional	
Loop: N/A	Elements: 2

User Option (Usage): Used

Purpose: To specify pertinent dates and times

Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
DTM01	374	Date/Time Qualifier	O	ID	3/3	Used

Description: Code specifying type of date or time, or both date and time

Code Name

001 Cancel After

Note:
Past Cancel

037 Ship Not Before

Note:
Early Ship

DTM02	373	Date	C	DT	8/8	Used
-------	-----	------	---	----	-----	------

Description: Date expressed as CCYYMMDD

Syntax Rules:

1. R020305 - At least one of DTM02, DTM03 or DTM05 is required.

Note:

Nordstrom could send up to two occurrences of the DTM if changes are made to both the early ship and past cancel dates.

TD5 Carrier Details (Routing Sequence/Transit Time)

Pos: 240	Max: 12
Heading - Optional	
Loop: N/A	Elements: 4

User Option (Usage): Used

Purpose: To specify the carrier and sequence of routing and provide transit time information

Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
TD501	133	Routing Sequence Code	O	ID	1/2	Not used
		Description: Code describing the relationship of a carrier to a specific shipment movement				
TD502	66	Identification Code Qualifier	C	ID	1/2	Not used
		Description: Code designating the system/method of code structure used for Identification Code (67)				
TD503	67	Identification Code	C	AN	2/80	Not used
		Description: Code identifying a party or other code				
TD504	91	Transportation Method/Type Code	C	ID	1/2	Used
		Description: Code specifying the method or type of transportation for the shipment				
		Code Name				
		A	Air			
		M	Motor (Common Carrier)			
		S	Ocean			

Syntax Rules:

1. R0204050612 - At least one of TD502, TD504, TD505, TD506 or TD512 is required.
2. C0203 - If TD502 is present, then TD503 is required.

N1 Name

Pos: 300	Max: 1
Heading - Optional	
Loop: N1	Elements: 4

User Option (Usage): Used

Purpose: To identify a party by type of organization, name, and code

Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
N101	98	Entity Identifier Code	O	ID	2/3	Used
		Description: Code identifying an organizational entity, a physical location, property or an individual				
		Code Name				
		TO Message To				
N102	93	Name	C	AN	1/60	Not used
		Description: Free-form name				
N103	66	Identification Code Qualifier	C	ID	1/2	Used
		Description: Code designating the system/method of code structure used for Identification Code (67)				
		Code Name				
		92 Assigned by Buyer or Buyer's Agent				
N104	67	Identification Code	C	AN	10/10	Used
		Description: Code identifying a party or other code				
		Note: Nordstrom Assigned Vendor Number used for pre-ticketing and invoicing purposes.				

Syntax Rules:

1. R0203 - At least one of N102 or N103 is required.
2. P0304 - If either N103 or N104 is present, then the other is required.

POC Line Item Change

Pos: 010	Max: 1
Detail - Optional	
Loop: POC	Elements: 13

User Option (Usage): Used

Purpose: To specify changes to a line item

Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
POC01	350	Assigned Identification Description: Alphanumeric characters assigned for differentiation within a transaction set	O	AN	1/20	Used
POC02	670	Change or Response Type Code Description: Code specifying the type of change to the line item Code Name AI Add Additional Item(s) CA Changes To Line Items DI Delete Item(s) PC Price Change	O	ID	2/2	Used
POC03	330	Quantity Ordered Description: Quantity ordered	O	R	1/15	Not used
POC04	671	Quantity Left to Receive Description: Quantity left to receive as qualified by the unit of measure Note: When used, this element will contain the Total Quantity Ordered by UPC.	C	R	1/9	Used
POC05	C001	Composite Unit of Measure Description: To identify a composite unit of measure(See Figures Appendix for examples of use)	C	Comp		Used
	355	Unit or Basis for Measurement Code Description: Code specifying the units in which a value is being expressed, or manner in which a measurement has been taken Code Name CA Case EA Each	C	ID	2/2	Dependent
POC06	212	Unit Price Description: Price per unit of product, service, commodity, etc.	C	R	1/17	Used
POC07	639	Basis of Unit Price Code Description: Code identifying the type of unit price	O	ID	2/2	Used

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
		for an item				
		<u>Code Name</u>				
		PE Price per Each				
POC08	235	Product/Service ID Qualifier	C	ID	2/2	Used
		Description: Code identifying the type/source of the descriptive number used in Product/Service ID (234)				
		<u>Code Name</u>				
		EN European Article Number (EAN) (2-5-5-1)				
		UP U.P.C. Consumer Package Code (1-5-5-1)				
POC09	234	Product/Service ID	C	AN	1/48	Used
		Description: Identifying number for a product or service				
POC10	235	Product/Service ID Qualifier	C	ID	2/2	Used
		Description: Code identifying the type/source of the descriptive number used in Product/Service ID (234)				
		<u>Code Name</u>				
		VA Vendor's Style Number				
POC11	234	Product/Service ID	C	AN	1/48	Used
		Description: Identifying number for a product or service				
POC12	235	Product/Service ID Qualifier	C	ID	2/2	Used
		Description: Code identifying the type/source of the descriptive number used in Product/Service ID (234)				
		<u>Code Name</u>				
		IN Buyer's Item Number				
POC13	234	Product/Service ID	C	AN	1/4	Used
		Description: Identifying number for a product or service				
		Note: Nordstrom Class Code for Ticketing				

Syntax Rules:

1. C030405 - If POC03 is present, then POC04 and POC05 are required.
2. C0706 - If POC07 is present, then POC06 is required.
3. P0809 - If either POC08 or POC09 is present, then the other is required.
4. P1011 - If either POC10 or POC11 is present, then the other is required.

Note:

See Appendix A at the end of this document for detailed examples.

CTP Pricing Information

Pos: 040	Max: >1
Detail - Optional	
Loop: POC	Elements: 3

User Option (Usage): Used

Purpose: To specify pricing information

Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
CTP01	687	Class of Trade Code	O	ID	2/2	Not used
		Description: Code indicating class of trade All valid standard codes are used.				
CTP02	236	Price Identifier Code	C	ID	3/3	Used
		Description: Code identifying pricing specification				
		<u>Code</u> <u>Name</u>				
		PRP Promotional price				
		RES Resale				
CTP03	212	Unit Price	C	R	1/17	Used
		Description: Price per unit of product, service, commodity, etc.				

Note:

The CTP could occur up to two times if changes are made to both the Promotional and Resale Price.

PID Product/Item Description

Pos: 050	Max: 1
Detail - Optional	
Loop: PID	Elements: 5

User Option (Usage): Used

Purpose: To describe a product or process in coded or free-form format

Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
PID01	349	Item Description Type	O	ID	1/1	Used
		Description: Code indicating the format of a description				
		Code Name				
		F		Free-form		
PID02	750	Product/Process Characteristic Code	O	ID	2/3	Used
		Description: Code identifying the general class of a product or process characteristic				
		Code Name				
		08		Product		
		73		Vendor color description		
		74		Vendor size description		
PID03	559	Agency Qualifier Code	C	ID	2/2	Used
		Description: Code identifying the agency assigning the code values				
		Code Name				
		VI		Voluntary Inter-Industry Commerce Standard (VICS) EDI		
PID04	751	Product Description Code	C	AN	1/12	Not used
		Description: A code from an industry code list which provides specific data about a product characteristic				
PID05	352	Description	C	AN	1/80	Used
		Description: A free-form description to clarify the related data elements and their content				

Syntax Rules:

1. C0403 - If PID04 is present, then PID03 is required.
2. R0405 - At least one of PID04 or PID05 is required.
3. C0703 - If PID07 is present, then PID03 is required.

Note:

The PID could occur up to three times.

SAC Service, Promotion, Allowance, or Charge Information

Pos: 130	Max: 1
Detail - Optional	
Loop: SAC	Elements: 13

User Option (Usage): Used

Purpose: To request or identify a service, promotion, allowance, or charge; to specify the amount or percentage for the service, promotion, allowance, or charge

Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
SAC01	248	Allowance or Charge Indicator	O	ID	1/1	Used
		Description: Code which indicates an allowance or charge for the service specified				
		Code Name				
		N No Allowance or Charge				
SAC02	1300	Service, Promotion, Allowance, or Charge Code	C	ID	4/4	Not used
		Description: Code identifying the service, promotion, allowance, or charge				
		All valid standard codes are used.				
SAC03	559	Agency Qualifier Code	C	ID	2/2	Used
		Description: Code identifying the agency assigning the code values				
		Code Name				
		VI Voluntary Inter-Industry Commerce Standard (VICS) EDI				
SAC04	1301	Agency Service, Promotion, Allowance, or Charge Code	C	AN	1/10	Used
		Description: Agency maintained code identifying the service, promotion, allowance, or charge				
		Note: TC990101 - Ticketing Service				
		HA - Hanging Service				
SAC05	610	Amount	O	N2	1/15	Not used
		Description: Monetary amount				
SAC06	378	Allowance/Charge Percent Qualifier	C	ID	1/1	Not used
		Description: Code indicating on what basis allowance or charge percent is calculated				
		All valid standard codes are used.				
SAC07	332	Percent	C	R	1/6	Not used
		Description: Percent expressed as a percent				
SAC08	118	Rate	O	R	1/9	Not used
		Description: Rate expressed in the standard monetary denomination for the currency specified				

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
SAC09	355	Unit or Basis for Measurement Code Description: Code specifying the units in which a value is being expressed, or manner in which a measurement has been taken All valid standard codes are used.	C	ID	2/2	Not used
SAC10	380	Quantity Description: Numeric value of quantity	C	R	1/15	Not used
SAC11	380	Quantity Description: Numeric value of quantity	O	R	1/15	Not used
SAC12	331	Allowance or Charge Method of Handling Code Description: Code indicating method of handling for an allowance or charge All valid standard codes are used.	O	ID	2/2	Not used
SAC13	127	Reference Identification Description: Reference information as defined for a particular Transaction Set or as specified by the Reference Identification Qualifier Note: <i>Ticketing code as defined in Nordstrom Supplier Compliance Manual</i> <i>Hanger Type as defined in the Nordstrom Supplier Compliance Manual</i>	C	AN	1/30	Used

Syntax Rules:

1. R0203 - At least one of SAC02 or SAC03 is required.
2. P0304 - If either SAC03 or SAC04 is present, then the other is required.
3. P0607 - If either SAC06 or SAC07 is present, then the other is required.
4. P0910 - If either SAC09 or SAC10 is present, then the other is required.
5. C1110 - If SAC11 is present, then SAC10 is required.
6. L130204 - If SAC13 is present, then at least one of SAC02 or SAC04 is required.

Note:

The SAC could occur up to two times.

SDQ Destination Quantity

Pos: 190	Max: 500
Detail - Optional	
Loop: POC	Elements: 22

User Option (Usage): Used

Purpose: To specify destination and quantity detail

Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
SDQ01	355	Unit or Basis for Measurement Code	O	ID	2/2	Used
		Description: Code specifying the units in which a value is being expressed, or manner in which a measurement has been taken				
		Code Name				
		EA Each				
SDQ02	66	Identification Code Qualifier	O	ID	1/2	Used
		Description: Code designating the system/method of code structure used for Identification Code (67)				
		Code Name				
		92 Assigned by Buyer or Buyer's Agent				
SDQ03	67	Identification Code	O	AN	4/4	Used
		Description: Code identifying a party or other code				
		Note: Nordstrom Store Numbers are 4 numeric with leading 0's. For example, Store 1 would be sent as 0001.				
		<i>When the SDQ is followed by an N1 segment with the ST qualifier, use the value in the N102 as the DC shipping location. All merchandise for the stores listed on the SDQ should be shipped to the DC specified on the N1.</i>				
		<i>When the SDQ is not followed by an N1 segment with an ST qualifier, look up the store provided on the SDQ in the Store/DC table provided in the Supplier Compliance manual to determine the DC shipping location.</i>				
SDQ04	380	Quantity	O	R	1/15	Used
		Description: Numeric value of quantity				
SDQ05	67	Identification Code	C	AN	4/4	Used
		Description: Code identifying a party or other code				
SDQ06	380	Quantity	C	R	1/15	Used
		Description: Numeric value of quantity				
SDQ07	67	Identification Code	C	AN	4/4	Used

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
		Description: Code identifying a party or other code				
SDQ08	380	Quantity	C	R	1/15	Used
		Description: Numeric value of quantity				
SDQ09	67	Identification Code	C	AN	4/4	Used
		Description: Code identifying a party or other code				
SDQ10	380	Quantity	C	R	1/15	Used
		Description: Numeric value of quantity				
SDQ11	67	Identification Code	C	AN	4/4	Used
		Description: Code identifying a party or other code				
SDQ12	380	Quantity	C	R	1/15	Used
		Description: Numeric value of quantity				
SDQ13	67	Identification Code	C	AN	4/4	Used
		Description: Code identifying a party or other code				
SDQ14	380	Quantity	C	R	1/15	Used
		Description: Numeric value of quantity				
SDQ15	67	Identification Code	C	AN	4/4	Used
		Description: Code identifying a party or other code				
SDQ16	380	Quantity	C	R	1/15	Used
		Description: Numeric value of quantity				
SDQ17	67	Identification Code	C	AN	4/4	Used
		Description: Code identifying a party or other code				
SDQ18	380	Quantity	C	R	1/15	Used
		Description: Numeric value of quantity				
SDQ19	67	Identification Code	C	AN	4/4	Used
		Description: Code identifying a party or other code				
SDQ20	380	Quantity	C	R	1/15	Used
		Description: Numeric value of quantity				
SDQ21	67	Identification Code	C	AN	4/4	Used
		Description: Code identifying a party or other code				
SDQ22	380	Quantity	C	R	1/15	Used
		Description: Numeric value of quantity				

Syntax Rules:

1. P0506 - If either SDQ05 or SDQ06 is present, then the other is required.
2. P0708 - If either SDQ07 or SDQ08 is present, then the other is required.

3. P0910 - If either SDQ09 or SDQ10 is present, then the other is required.
4. P1112 - If either SDQ11 or SDQ12 is present, then the other is required.
5. P1314 - If either SDQ13 or SDQ14 is present, then the other is required.
6. P1516 - If either SDQ15 or SDQ16 is present, then the other is required.
7. P1718 - If either SDQ17 or SDQ18 is present, then the other is required.
8. P1920 - If either SDQ19 or SDQ20 is present, then the other is required.
9. P2122 - If either SDQ21 or SDQ22 is present, then the other is required.

Note:

An SDQ can hold up to 10 locations. When more than 10 locations, additional SDQ segments will be sent.

N1 Name

Pos: 340	Max: 1
Detail - Optional	
Loop: N1	Elements: 2

User Option (Usage): Used

Purpose: To identify a party by type of organization, name, and code

Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
N101	98	Entity Identifier Code	O	ID	2/3	Used
		Description: Code identifying an organizational entity, a physical location, property or an individual				
		Code Name				
		ST Ship To				
N102	93	Name	C	AN	4/4	Used

Description: Free-form name

Note: Nordstrom DC/Store Numbers are 4 numeric with leading 0's. For example, DC 89 would be sent as 0089.

Syntax Rules:

1. R0203 - At least one of N102 or N103 is required.
2. P0304 - If either N103 or N104 is present, then the other is required.

Note:

Nordstrom will send the N1 segment only if the 'ship to' location is different than defined in the Nordstrom Routing Guide -- see www.nordstromsupplier.com for complete Routing information.

CTT Transaction Totals

Pos: 010	Max: 1
Summary - Optional	
Loop: CTT	Elements: 1

User Option (Usage): Used

Purpose: To transmit a hash total for a specific element in the transaction set

Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
CTT01	354	Number of Line Items	M	N0	1/6	Must use

Description: Total number of line items in the transaction set

Note:

The number of PO1 segments present in the transaction set.

SE Transaction Set Trailer

Pos: 030	Max: 1
Summary - Mandatory	
Loop: N/A	Elements: 2

User Option (Usage): Must use

Purpose: To indicate the end of the transaction set and provide the count of the transmitted segments (including the beginning (ST) and ending (SE) segments)

Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
SE01	96	Number of Included Segments	M	N0	1/10	Must use
		Description: Total number of segments included in a transaction set including ST and SE segments				
SE02	329	Transaction Set Control Number	M	AN	4/9	Must use
		Description: Identifying control number that must be unique within the transaction set functional group assigned by the originator for a transaction set				

GE Functional Group Trailer

Pos:	Max: 1
Not Defined - Mandatory	
Loop: N/A	Elements: 2

User Option (Usage): Used

Purpose: To indicate the end of a functional group and to provide control information

Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
GE01	97	Number of Transaction Sets Included	M	N0	1/6	Must use
		Description: Total number of transaction sets included in the functional group or interchange (transmission) group terminated by the trailer containing this data element				
GE02	28	Group Control Number	M	N0	1/9	Must use
		Description: Assigned number originated and maintained by the sender				

IEA Interchange Control Trailer

Pos:	Max: 1
Not Defined - Mandatory	
Loop: N/A	Elements: 2

User Option (Usage): Used

Purpose: To define the end of an interchange of zero or more functional groups and interchange-related control segments

Element Summary:

Ref	Id	Element Name	Req	Type	Min/Max	Usage
IEA01	I16	Number of Included Functional Groups	M	NO	1/5	Must use
		Description: A count of the number of functional groups included in an interchange				
IEA02	I12	Interchange Control Number	M	NO	9/9	Must use
		Description: A control number assigned by the interchange sender				

Note:

APPENDIX A

Below are examples of potential changes and how those changes will be conveyed in the data:

HEADER - SHIPPING WINDOW CHANGED

HEADER - FOB CHANGE

HEADER - PO CANCEL

AI - ADD ITEM

DI - DELETE ITEM

CA - CHANGE ITEM - COLOR DESCRIPTION CHANGE

CA - CHANGE ITEM - QUANTITY DECREASE

CA - CHANGE ITEM - QUANTITY INCREASE

CA - CHANGE ITEM - ADD A STORE TO AN ITEM

CA - CHANGE ITEM - DELETE A STORE FROM AN ITEM

CA - CHANGE ITEM - CHANGE IN SHIP TO

PC - PRICE CHANGE - COST PRICE CHANGE

PC - PRICE CHANGE - RETAIL PRICE CHANGE

PC - PRICE CHANGE - PROMOTIONAL PRICE CHANGE

PC - PRICE CHANGE - PRICE CHANGE AND STORE ALLOCATION CHANGE

HEADER - SHIPPING WINDOW CHANGED

ISA.00. .00. .01.007942915 .01.000000000 .020201.0459.U.00401.000001650.0.P.>~

GS.PC.007942915.000000000.20020201.0459.474.X.004010~

ST.860.000001245~

BCH.04.SA.10111111...20010717~

REF.IA.022222222~

REF.ZZ..ALL NORDSTROM PO TERMS & CONDITIONS APPLY SEE WEBSITE WWW.NORDSTROMSUPPLIER.COM~

DTM.001.20011207~ ß late ship

DTM.037.20011024~ ß early ship

CTT.0~

HEADER - FOB CHANGE

ISA.00. .00. .01.007942915 .01.000000000 .020201.0459.U.00401.000001650.0.P.>~

GS.PC.007942915.000000000.20020201.0459.474.X.004010~

ST.860.000001245~

BCH.04.SA.10122222...20010717~

REF.IA.022222222~

REF.ZZ..ALL NORDSTROM PO TERMS & CONDITIONS APPLY SEE WEBSITE WWW.NORDSTROMSUPPLIER.COM~
 FOB.CC.....FA.Factory~ ß FOB change
 CTT.0~

HEADER - PO CANCEL – BUYER CANCELS ENTIRE ORDER – BCH01 value of '01'
 ISA.00. .00. .01.007942915 .01.000000000 .020201.0459.U.00401.000001650.0.P.>~
 GS.PC.007942915.000000000.20020201.0459.474.X.004010~
 ST.860.000001245~
 BCH.01.SA.10111111...20010717~ ß 01 = Order Cancel
 REF.IA.022222222~
 REF.ZZ..ALL NORDSTROM PO TERMS & CONDITIONS APPLY SEE WEBSITE WWW.NORDSTROMSUPPLIER.COM~
 CTT.0~

AI - ADD ITEM – POC03 BLANK
 POC.1.AI..90.EA.32.PE.UP.555551234567.VA.STYLEA.IN.0~ ß AI = Add additional item(s)
 PID.F.08.VI..SHOE1~
 PID.F.73.VI..BLACK~
 PID.F.74.VI..10.5 N~
 SDQ.EA.92.0035.5.0034.5.0030.5.0032.5.0021.5.0020.5.0012.5.0009.5.0005.5.0002.5~
 SDQ.EA.92.0026.5.0025.5.0024.5.0023.5.0010.5.0006.5.0004.5.0001.5~
 CTT.1~

DI - DELETE ITEM - POC03 THRU POC07 BLANK – NO SDQ
 POC.1.DI.....UP.888888888888.VA.W21212~ ß DI = Delete Item(s)
 PID.F.08.VI..SKIRT~
 PID.F.73.VI..KHAKI~
 PID.F.74.VI..2~

CA - CHANGE ITEM - COLOR DESCRIPTION CHANGE - POC03, POC06, POC07 BLANK

Original 850
 PO1.1.50.EA.38.PE.UP.555551234444.VA.STYLEB.IN.0~
 PID.F.08.VI..SHOE2~
 PID.F.73.VI..GREEN~
 PID.F.74.VI..10.5 N~
 SDQ.EA.92.0621.25.0623.25~

PO Change 860
 POC.1.CA..50.EA...UP.555551234444.VA.STYLEB~ ß CA = Change to line item(s)
 PID.F.08.VI..SHOE2~
 PID.F.73.VI..GREEN LTHR~ ß COLOR CHANGE
 PID.F.74.VI..10.5 N~
 SDQ.EA.92.0621.25.0623.25~

CA - CHANGE ITEM - QUANTITY DECREASE – POC03, POC06, POC07 BLANK

Original 850
 PO1.1.75.EA.27.PE.UP.555552225888.VA.SHOE15.IN.0~
 CTP..RES.50~
 PID.F.73.VI..BLACK~
 PID.F.74.VI..10.5 N~
 SDQ.EA.92.0621.25.0625.25.0626.25~

PO Change 860
 POC.1.CA..60.EA...UP.555552225888.VA.SHOE15~ ß CA = Change to line item(s) – POC04=60
 CTP..RES.50~
 PID.F.08.VI..SHOE~
 PID.F.73.VI..BLACK~

PID.F.74.VI..10.5 N~
SDQ.EA.92.0621.20.0625.20.0626.20~ β New Store Qty adds up to 60

CA - CHANGE ITEM - QUANTITY INCREASE – POC03, POC06, POC07 BLANK

Original 850
PO1.1.75.EA.27.PE.UP.555552225888.VA.SHOE15.IN.0~
CTP..RES.50~
PID.F.73.VI..BLACK~
PID.F.74.VI..10.5 N~
SDQ.EA.92.0621.25.0625.25.0626.25~

PO Change 860
POC.1.CA..100.EA...UP.555552225888.VA.SHOE15~ β CA = Change to line item(s) – POC04=100
CTP..RES.50~
PID.F.73.VI..BLACK~
PID.F.74.VI..10.5 N~
SDQ.EA.92.0621.25.0625.25.0626.50~ β New Store Qty adds up to 100

CA - CHANGE ITEM - ADD A STORE TO AN ITEM – POC03, POC06, POC07 BLANK

Original 850
PO1.1.150.EA.8.PE.UP.555558989899.VA.STYLENM.IN.0~
CTP..RES.15~
PID.F.08.VI..ATHLETIC SHOE~
PID.F.73.VI..WHITE/STRIPE~
PID.F.74.VI..13.5W~
SDQ.EA.92.0621.75.0625.75~

PO Change 860
POC.1.CA..150.EA...UP.555558989899.VA.STYLENM~ β CA = Change to line item(s)
CTP..RES.15~
PID.F.08.VI..ATHLETIC SHOE~
PID.F.73.VI..WHITE/STRIPE~
PID.F.74.VI..13.5W~
SDQ.EA.92.0621.50.0622.50.0625.50~ β Store 622 listed with Qty of 50

CA - CHANGE ITEM – DELETE A STORE FROM AN ITEM – POC03, POC06, POC07 BLANK

Original 850
PO1.1.150.EA.8.PE.UP.555558989899.VA.STYLENM.IN.0~
CTP..RES.15~
PID.F.08.VI..ATHLETIC SHOE~
PID.F.73.VI..WHITE/STRIPE~
PID.F.74.VI..13.5W~
SDQ.EA.92.0621.75.0625.75~

PO Change 860
POC.1.CA..150.EA...UP.555558989899.VA.STYLENM~ β CA = Change to line item(s)
CTP..RES.15~
PID.F.08.VI..ATHLETIC SHOE~
PID.F.73.VI..WHITE/STRIPE~
PID.F.74.VI..13.5W~
SDQ.EA.92.0622.150~ β Store 625 NOT listed

CA - CHANGE ITEM - CHANGE TO DIRECT TO STORE SHIPMENT – POC03, POC06, POC07 BLANK

Original 850
 PO1.1.100.EA.18.PE.UP.555558912212.VA.STYLED.IN.0~
 CTP..RES.75~
 PID.F.08.VI..CLASSIC SHOE~
 PID.F.73.VI..BROWN~
 PID.F.74.VI..10.5 N~
 SDQ.EA.92.0621.100~

PO Change 860
 POC.1.CA..100.EA...UP.555558912212.VA.STYLED~ β CA = Change to line item(s)
 CTP..RES.75~
 PID.F.08.VI..CLASSIC SHOE~
 PID.F.73.VI..BROWN~
 PID.F.74.VI..10.5 N~
 SDQ.EA.92.0621.100~
 N1.ST.0621~ β N1/ST ship-to location

PC - PRICE CHANGE – COST PRICE CHANGE – POC03 BLANK

Original 850
 PO1.1.100.EA.85.PE.UP.555551212178.VA.STYLEZ.IN.0~
 CTP..PRP.139.9~
 CTP..RES.218~
 PID.F.08.VI..SS JACKET~
 PID.F.73.VI..IVORY~
 PID.F.74.VI..2~
 SAC.N..VI.TC990101.....NH03~
 SAC.N..VI.HA.....H5202~
 SDQ.EA.92.0020.10.0004.10.0025.10.0010.10.0005.10.0220.10.0345.10.0364.10.0324.10.0360.10~

PO Change 860
 POC.1.PC..100.EA.66.PE.UP.555551212178.VA.STYLEZ ~ β PC = Price Change – POC06 = 66
 CTP..PRP.139.9~
 CTP..RES.218~
 PID.F.08.VI..SS JACKET~
 PID.F.73.VI..IVORY~
 PID.F.74.VI..2~
 SDQ.EA.92.0020.10.0004.10.0025.10.0010.10.0005.10.0220.10.0345.10.0364.10.0324.10.0360.10~

PC - PRICE CHANGE – RETAIL PRICE CHANGE – POC03, POC06, POC07 BLANK

Original 850
 PO1.1.12.EA.26.PE.UP.555556666125.VA.AASTYLE.IN.0~
 CTP..RES.55~
 PID.F.08.VI..HANDBAG~
 PID.F.73.VI..BLACK~
 PID.F.74.VI..UNSIZE~
 SDQ.EA.92.0622.12~

PO Change 860
 POC.1.PC..12.EA...UP.555556666125.VA.AASTYLE ~ β PC = Price Change
 CTP..RES.58~ β New Retail Price = 58
 PID.F.08.VI..HANDBAG~
 PID.F.73.VI..BLACK~
 PID.F.74.VI..UNSIZE~
 SDQ.EA.92.0622.12~

PC - PRICE CHANGE – PROMOTIONAL PRICE CHANGE – POC03, POC06, POC07 BLANK

Original 850
PO1.1.5.EA.34.7.PE.UP.888888889214.VA.SHOE555.IN.0~
CTP..RES.99.95~
CTP..PRP.45.95~
PID.F.08.VI..SHOE~
PID.F.73.VI..BLACK FABR~
PID.F.74.VI..050~
SDQ.EA.92.0706.5~

PO Change 860
POC.1.PC..5.EA...UP.888888889214.VA.SHOE555~ ~ ß PC = Price Change
CTP..RES.99.95~
CTP..PRP.69.95~ ß New Promotional Price = 69.95
PID.F.08.VI..SHOE~
PID.F.73.VI..BLACK FABR~
PID.F.74.VI..050~
SDQ.EA.92.0706.5~

PC - PRICE CHANGE - PROMOTIONAL PRICE ADDED - POC03, POC06, POC07 BLANK

Original 850
PO1.5.21.EA.8.78.PE.UP.815555555555.VA.101.IN.0.
CTP..RES.26.
PID.F.08.VI..SHIRT.
PID.F.73.VI..BLACK.
PID.F.74.VI..S.
SAC.N..VI.TC990101.....NL01.
SDQ.EA.92.0010.3.0005.3.0223.3.0386.3.

PO Change 860
POC.5.PC..21.EA...UP.815555555555.VA.101.
CTP..PRP.18.9. <--- NEW PROMOTIONAL PRICE
CTP..RES.26.
PID.F.08.VI..SHIRT.
PID.F.73.VI..BLACK.
PID.F.74.VI..S.
SDQ.EA.92.0010.3.0005.3.0223.3.0386.3

PC - PRICE CHANGE – PRICE CHANGE AND STORE ALLOCATION CHANGE – POC03 BLANK

Original 850
PO1.1.8.EA.18.48.PE.UP.444444405009.VA.M999999.IN.0~
CTP..RES.32.95~
PID.F.08.VI..DRESS~
PID.F.73.VI..BLACK~
PID.F.74.VI..7~
SAC.N..VI.TC990101.....NL01
SDQ.EA.92.0001.1.0425.1.0004.6~

PO Change 860
POC.1.PC..8.EA.16.8.PE.UP.444444405009.VA.M999999~ ß PC = Price Change – POC06 = 16.8
CTP..RES.32.95~
PID.F.08.VI..DRESS~
PID.F.73.VI..BLACK~
PID.F.74.VI..7~
SDQ.EA.92.0001.5.0425.2.0004.1~ ß Store distribution changes