

October 29, 2010

Re: Court-Ordered Lead Requirements for Fashion Accessories and Footwear

Dear Nordstrom Supplier,

This letter conveys important information concerning the **content of lead** in certain **Fashion Accessories, including footwear**, sold to Nordstrom, as required by a court-approved Consent Judgment and settlement of legal actions brought under California's Proposition 65 by the Center for Environmental Health. At Nordstrom, we value our partnerships with vendors and appreciate your prompt attention to this matter.

As you know, Nordstrom expects all of its vendors to comply with the applicable laws and regulations of the United States and those of the respective country of manufacture or exportation. Please be aware that the obligation to comply with all applicable laws and regulations, as well as the Consent Judgment concerning lead levels in Fashion Accessories and footwear, remains yours, and Nordstrom has no obligation to provide you with updates as new legal developments occur.

Under the Consent Judgment, Nordstrom has agreed to join other retailers and suppliers in setting new lead levels for Accessible Components of Fashion Accessories and footwear. **For purposes of this settlement, "Fashion Accessories" means wallets, handbags, purses, clutches, totes, belts, and footwear.** An Accessible Component is a component of a Fashion Accessory that could be touched by a person during normal and reasonably foreseeable use.

The new lead requirements, along with compliance dates, are listed in the following table. **Any handbags, wallets or small leather goods you supply to Nordstrom must comply with the lead content limits and dates listed in the table below, starting December 1, 2010.** The compliance deadline for footwear and belts begins on December 1, 2011. Please note that Nordstrom is requiring that **all** Fashion Accessories and footwear, regardless of brand, comply with these limits, and Nordstrom will not segregate goods sold in California from those sold elsewhere.

Accessible Component	Maximum Lead Level (ppm)	Compliance Date For Wallets, Handbags, Purses, Clutches & Totes	Compliance Date for Belts & Footwear
Paint or other surface coatings	90	Dec. 1, 2010	Dec. 1, 2011
Leather (including composited leather)	600	Dec. 1, 2010	Dec. 1, 2011
	300	Dec. 1, 2011	Dec. 1, 2012
Polyvinyl Chloride (PVC)	300	Dec. 1, 2010	Dec. 1, 2011
	200	Dec. 1, 2011	Dec. 1, 2012
Metal, plastic and Other Components ¹	300	Dec. 1, 2010	Dec. 1, 2011

¹ Excludes cubic zirconia (sometimes called cubic zirconium, CZ), crystal, glass, and rhinestones.

You have been identified as a supplier of Fashion Accessories and/or footwear for private label products supplied to Nordstrom Product Group, and you must comply with the lead content limits in the Consent Judgment in order to sell to Nordstrom. In order to ensure that only compliant

products are sold by the compliance dates, **we ask that you use best commercial efforts to provide compliant products as soon as possible.**

Prior to shipment to Nordstrom, if the tests for Fashion Accessories and/or footwear do not meet the lead content standards required under the Consent Judgment, the order would be cancelled for breach of the applicable terms and conditions of the Purchase Order under which the merchandise was purchased.

Post shipment to Nordstrom, if the Fashion Accessories and/or footwear you provide do not meet the lead content standards required under the Consent Judgment, the order would be returned to you (the supplier) for full refund for breach of the applicable terms and conditions of the Purchase Order under which the merchandise was purchased.

We ask you to sign and date one copy of this notification, scan it, and e-mail it back to npgcomm@nordstrom.com. This confirms your understanding of the Court ordered requirement in the Consent Judgment that accessible components in Fashion Accessories and footwear be in compliance by the referenced dates.

Performance specifications and test requirements have been updated with the new lead levels. Please visit our web site at www.nordstromsupplier.com, click on NPG Supplier Procedures Manual, Accessories and/or Footwear, to reference the documents. You may obtain a copy of the Consent Judgment at <http://www.lexlawgroup.com/lulu/index.html>

Thank you for your prompt attention to, and compliance with these new lead requirements. Should you have any questions, please feel free to contact Susan Matter at susan.matter@nordstrom.com

Best Regards,

Jill Kiley
Director, NPG Supply Chain Operations
Nordstrom Product Group